



# AGRICULTURE, FORESTRY AND PARAMETRICS

Innovative Protection for  
Natural Assets

CAPACITY WITHOUT BOUNDARIES



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# OUR STORY



**As a premier Managing General Agent, Specialty MGA brings together top-tier industry experts to deliver enhanced capacity across specialty lines and complex risks.**

We offer a comprehensive suite of services across all territories, supported by A-rated security and a growing panel of leading reinsurers.

Our areas of expertise include Property, Construction & Engineering, Energy, Marine, Space & Aviation, Financial Lines, Cyber, Accident & Health and Surety.

We achieved exceptional growth in GWP last year, rising from \$130m in 2023 to \$507m (USD) in 2024.

Headquartered in London, with branches in Italy, Morocco, and the United States, we are strategically positioned to serve clients globally.





# AT A GLANCE



## WHO WE ARE

- A leading Managing General Agent** offering expertise across multiple lines of business
- An experienced team of underwriters** with specialised knowledge in their respective fields
- Comprehensive capacity** across all lines of business, including CAT risks
- Efficient underwriting** with swift and consistent decisions from our dedicated team
- Demonstrated growth**, currently writing in excess of \$500m (USD) in GWP
- A global presence** with branches in London, Milan, Casablanca, and Austin
- Leveraging a strong international network** as part of the MNK Group

## WHAT WE DO

- Deploy lines of capacity precisely where needed
- Ensure an optimised deployment of capacity through a disciplined and consistent underwriting process
- Provide capacity for challenging risks, including those exposed to catastrophic events
- Robust operating and auditing procedures, designed to be thorough and effective
- Leverage technology intelligently to enhance our processes
- Strategic partnerships through meaningful and mutually beneficial relationships with risk carriers and partners

170+

Countries of operation

4

Global offices

A-rated

Capacity

400+

Group colleagues

\$500m+

GWP



# THE AGRICULTURE LANDSCAPE



Agriculture Insurance is a diverse and increasingly important line of business supporting a crucial element of the world economy.

The importance of agriculture insurance is recognised by governments looking to support their farmers, including small holders, for whom insurance would otherwise be unobtainable.

It is used to mitigate risk by a mixed group of commercial farmers and agricultural asset holders such as horticultural growers, dairy and meat ranchers and fish farmers.

**At Specialty MGA, we write agriculture globally on both a treaty reinsurance or facultative basis. We cover both proportional and non-proportional lines and have expertise in setting up and supporting Parametric coverage.**





# OUR AGRICULTURE AND FORESTRY INSURANCE



## INNOVATIVE PROTECTION FOR NATURAL ASSETS

### COMPREHENSIVE

Comprehensive coverage for diverse agriculture sectors

### EXPERT

Expert underwriting in complex risk areas

### BROAD

Insurance solutions across the entire ecosystem

### BESPOKE

Tailored solutions for the evolving agriculture industry

## TRANSCENDING CONVENTIONAL RISK BOUNDARIES

Specialty MGA delivers innovative reinsurance solutions across all territories, providing capacity where traditional markets hesitate. Our approach combines technical excellence with entrepreneurial thinking to transform complex, challenging, and emerging risks into manageable certainties.



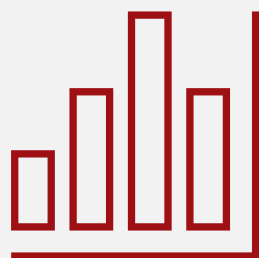


# WHY CHOOSE US?



## Technical Underwriting Excellence

Our team includes former Lloyd's underwriters averaging over 25+ years of market experience, providing unparalleled expertise across specialty lines.



## Risk-Bearing Capability

Unlike traditional MGAs, our model incorporates both fee-based agency business and risk participation through our own in-house reinsurance companies. This structure ensures perfect alignment of interests with our capacity providers – we succeed when they succeed.



## Technology-Enhanced Underwriting

Our proprietary rating tools and AI-powered analytics enable superior risk selection and pricing accuracy, with demonstrable results in loss ratio performance.



## Global Distribution Network

Our strategically located offices in the UK, Italy, Morocco, and the United States provide direct access to quality submissions from over 300 broking relationships worldwide.



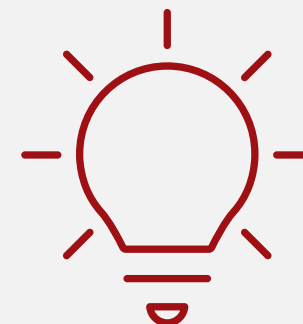
## Talent Acquisition

Continuing to attract best-in-class underwriters by offering entrepreneurial opportunity backed by strong operational support. Recent additions to our team include industry veterans from major Lloyd's syndicates and international carriers.



## Geographic Expansion

Building on the success of our existing international offices with targeted expansion into high-potential markets, particularly in Europe, Africa the Middle East and Asia-Pacific regions.



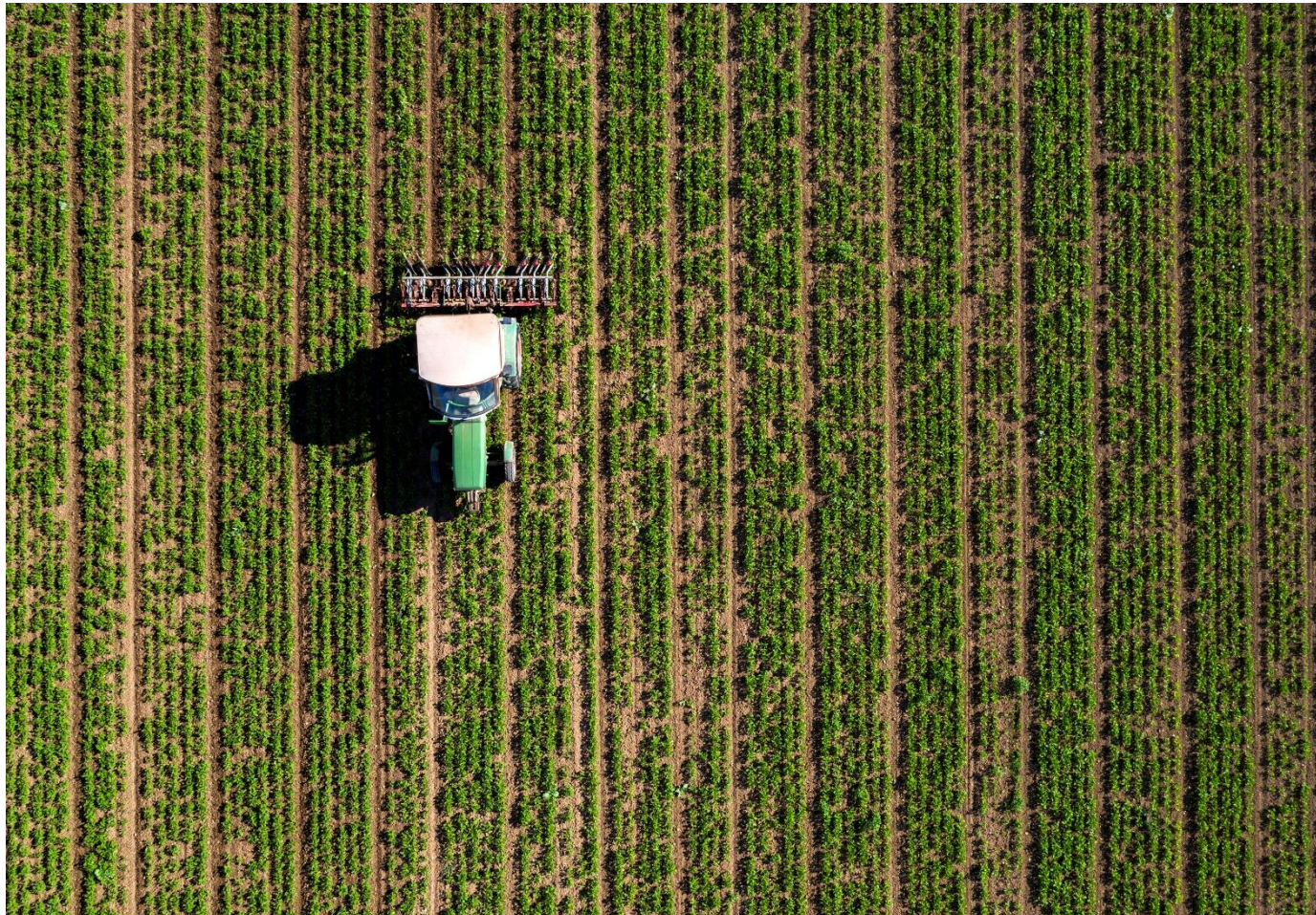
## Product Innovation

Developing specialized products for emerging risks where traditional capacity is limited, including renewable energy, cyber, and parametric solutions.



# COMPREHENSIVE COVERAGE OPTIONS

We cover traditional indemnity, as well as revenue and parametric lines which generally fall into the following categories:



## CROP INSURANCE

Covering multi-peril crop Insurance as well as hail and revenue insurance

## LIVESTOCK/BLOODSTOCK INSURANCE

Covering animal mortality and business interruption due to disease outbreak, as well as loss due to accident and natural perils

## AQUACULTURE INSURANCE

We are a following market for most types of fish farming

## FORESTRY INSURANCE (STANDING TIMBER INSURANCE)

Covering fire and natural perils

## PARAMETRIC INSURANCE

Area-yield index or weather-based index products can also be used to cover any of the above classes



# TAILORED SOLUTIONS FOR DIVERSE CLIENTS



## WHO WE SERVE

- Insurers
- Mutuals
- Reinsurers

## TERRITORIES

Single or Multi-territory exposure

**At Specialty MGA we take pride in delivering comprehensive Agriculture and Forestry solutions tailored to diverse sectors**

Since our founding, we have built a reputation for excellence by combining deep industry expertise with a commitment to innovation and client success.

We deliver flexible and bespoke solutions that transcend traditional limits, empowering you to take on the most complex risks with confidence.





# UNDERWRITING EXCELLENCE



## **EXPERIENCED**

We have a specialised team with deep agriculture industry expertise

## **BASED ON DATA**

We use advanced risk modelling for complex operations

## **FLEXIBLE**

We have a flexible underwriting approach for unique risks

## **FAST**

We have a swift quotation process for time-sensitive cover

## **COLLABORATIVE**

We offer collaborative engagement with clients, brokers, and agriculture experts





# OUR GLOBAL PRESENCE



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