

INTERNATIONAL PROPERTY

Capacity Across Property Classes

CAPACITY WITHOUT BOUNDARIES

PRODUCT OVERVIEW



Our Story

At a Glance

Our International Property Insurance

Why Choose Us?

Comprehensive Coverage Options

Value Added Services

Underwriting Excellence

Our Global Presence

OUR STORY



As a premier Managing General Agent, Specialty MGA brings together top-tier industry experts to deliver enhanced capacity across specialty lines and complex risks.

We offer a comprehensive suite of services across all territories, supported by A-rated security and a growing panel of leading reinsurers.

Our areas of expertise include Property, Construction & Engineering, Energy, Marine, Space & Aviation, Financial Lines, Cyber, Accident & Health and Surety.

We achieved exceptional growth in GWP last year, rising from \$130m in 2023 to \$507m (USD) in 2024.

Headquartered in London, with branches in Italy, Morocco, and the United States, we are strategically positioned to serve clients globally.



AT A GLANCE



WHO WE ARE

- A leading Managing General Agent** offering expertise across multiple lines of business
- An experienced team of underwriters** with specialised knowledge in their respective fields
- Comprehensive capacity** across all lines of business, including CAT risks
- Efficient underwriting** with swift and consistent decisions from our dedicated team
- Demonstrated growth**, currently writing in excess of \$500m (USD) in GWP
- A global presence** with branches in London, Milan, Casablanca, and Austin
- Leveraging a strong international network** as part of the MNK Group

WHAT WE DO

- Deploy lines of capacity precisely where needed
- Ensure an optimised deployment of capacity through a disciplined and consistent underwriting process
- Provide capacity for challenging risks, including those exposed to catastrophic events
- Robust operating and auditing procedures, designed to be thorough and effective
- Leverage technology intelligently to enhance our processes
- Strategic partnerships through meaningful and mutually beneficial relationships with risk carriers and partners

170+

Countries of operation

4

Global branches

A-rated

Capacity

400+

Group colleagues

\$500m+

GWP



OUR INTERNATIONAL PROPERTY INSURANCE



EXPERT

Specialised in international property risks

BESPOKE

Tailored solutions for complex property portfolios

COMPREHENSIVE

Expertise across industrial, municipal, and commercial sectors

UNIQUE

Limited appetite for natural catastrophe perils, focusing on other unique risks

TRANSCENDING CONVENTIONAL RISK BOUNDARIES

Specialty MGA delivers innovative insurance and reinsurance solutions across all territories, providing capacity where traditional markets hesitate.

Our approach combines technical excellence with entrepreneurial thinking to transform complex, challenging, and emerging risks into manageable certainties.

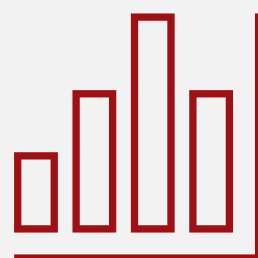


WHY CHOOSE US?



Technical Underwriting Excellence

Our team includes former Lloyd's underwriters averaging over 25+ years of market experience, providing unparalleled expertise across specialty lines.



Risk-Bearing Capability

Unlike traditional MGAs, our model incorporates both fee-based agency business and risk participation through our own in-house reinsurance companies. This structure ensures perfect alignment of interests with our capacity providers – we succeed when they succeed.



Technology-Enhanced Underwriting

Our proprietary rating tools and AI-powered analytics enable superior risk selection and pricing accuracy, with demonstrable results in loss ratio performance.



Global Distribution Network

Our strategically located offices in the UK, Italy, Morocco, and the United States provide direct access to quality submissions from over 300 broking relationships worldwide.



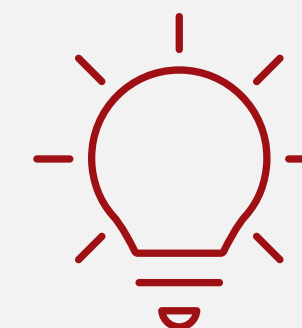
Talent Acquisition

Continuing to attract best-in-class underwriters by offering entrepreneurial opportunity backed by strong operational support. Recent additions to our team include industry veterans from major Lloyd's syndicates and international carriers.



Geographic Expansion

Building on the success of our existing international offices with targeted expansion into high-potential markets, particularly in Europe, Africa the Middle East and Asia-Pacific regions.



Product Innovation

Developing specialized products for emerging risks where traditional capacity is limited, including renewable energy, cyber, and parametric solutions.

COMPREHENSIVE COVERAGE OPTIONS



INDUSTRIAL

- Metals & Machinery
- Textiles & Apparel
- Food Processing
- Chemical Manufacturing
- Paper & Pulp
- Plastics Production
- Wood & Timber

COMMERCIAL

- Retail Chains & Malls
- Office Complexes
- Warehousing & Logistics
- Hotels & Resorts

MUNICIPAL

- Government Buildings
- Public Infrastructure
- Community Facilities



OUR STRENGTHS

Industry-specific risk assessment

Tailored coverage for unique operational risks

Business interruption expertise across all sectors

VALUE ADDED SERVICES

PROACTIVE SOLUTIONS FOR ENHANCED PROTECTION

We partner with you to assess your risk profile and optimise insurance expenditure through a flexible range of services



Proactive risk
management
consultations



Regular property
surveys and
improvement
recommendations



Supply chain risk
analysis for
industrial clients



Cyber risk
assessment for
smart buildings
and industrial
control systems



Environmental
impact and
sustainability
evaluations

UNDERWRITING EXCELLENCE



EXPERIENCED

We have an experienced team with sector-specific knowledge

FAST

Rapid turnaround on quotes and policy issuance

FLEXIBLE

We have a flexible terms to meet diverse client needs

BASED ON DATA

We use data-driven risk modelling and pricing

COLLABORATIVE

We offer a collaborative approach with clients and brokers



OUR GLOBAL PRESENCE



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