



# ENERGY

Navigating Energy's Evolving Challenges

CAPACITY WITHOUT BOUNDARIES

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# OUR STORY



**As a premier Managing General Agent, Specialty MGA brings together top-tier industry experts to deliver enhanced capacity across specialty lines and complex risks.**

We offer a comprehensive suite of services across all territories, supported by A-rated security and a growing panel of leading reinsurers.

Our areas of expertise include Property, Construction & Engineering, Energy, Marine, Space & Aviation, Financial Lines, Cyber, Accident & Health and Surety.

We achieved exceptional growth in GWP last year, rising from \$130m in 2023 to \$507m (USD) in 2024.

Headquartered in London, with branches in Italy, Morocco, and the United States, we are strategically positioned to serve clients globally.





# AT A GLANCE



## WHO WE ARE

- A leading Managing General Agent** offering expertise across multiple lines of business
- An experienced team of underwriters** with specialised knowledge in their respective fields
- Comprehensive capacity** across all lines of business, including CAT risks
- Efficient underwriting** with swift and consistent decisions from our dedicated team
- Demonstrated growth**, currently writing in excess of \$500m (USD) in GWP
- A global presence** with branches in London, Milan, Casablanca, and Austin
- Leveraging a strong international network** as part of the MNK Group

## WHAT WE DO

- Deploy lines of capacity precisely where needed
- Ensure an optimised deployment of capacity through a disciplined and consistent underwriting process
- Provide capacity for challenging risks, including those exposed to catastrophic events
- Robust operating and auditing procedures, designed to be thorough and effective
- Leverage technology intelligently to enhance our processes
- Strategic partnerships through meaningful and mutually beneficial relationships with risk carriers and partners

170+

Countries of operation

4

Global branches

A-rated

Capacity

400+

Group colleagues

\$500m+

GWP



# THE ENERGY LANDSCAPE



Unique challenges in responding to unexpected demand levels

Balancing growth with carbon emission reduction policies

Diverse risks across traditional and renewable energy sectors

Need for specialised insurance solutions in a rapidly evolving industry





# OUR ENERGY INSURANCE



## **EXPERT**

Technical expertise across the entire energy value chain

## **CONNECTED**

Strong market connections for optimal solutions

## **BESPOKE**

Tailored programs for local operators to global conglomerates

## **SUSTAINABLE**

Committed to supporting the energy transition

## **TRANSCENDING CONVENTIONAL RISK BOUNDARIES**

Specialty MGA delivers innovative reinsurance solutions across all territories, providing capacity where traditional markets hesitate.

Our approach combines technical excellence with entrepreneurial thinking to transform complex, challenging, and emerging risks into manageable certainties.

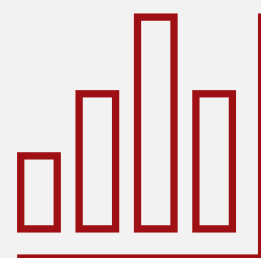


# WHY CHOOSE US?



## Technical Underwriting Excellence

Our team includes former Lloyd's underwriters averaging over 25+ years of market experience, providing unparalleled expertise across specialty lines.



## Risk-Bearing Capability

Unlike traditional MGAs, our model incorporates both fee-based agency business and risk participation through our own in-house reinsurance companies. This structure ensures perfect alignment of interests with our capacity providers – we succeed when they succeed.



## Technology-Enhanced Underwriting

Our proprietary rating tools and AI-powered analytics enable superior risk selection and pricing accuracy, with demonstrable results in loss ratio performance.



## Global Distribution Network

Our strategically located offices in the UK, Italy, Morocco, and the United States provide direct access to quality submissions from over 300 broking relationships worldwide.



## Talent Acquisition

Continuing to attract best-in-class underwriters by offering entrepreneurial opportunity backed by strong operational support. Recent additions to our team include industry veterans from major Lloyd's syndicates and international carriers.



## Geographic Expansion

Building on the success of our existing international offices with targeted expansion into high-potential markets, particularly in Europe, Africa the Middle East and Asia-Pacific regions.



## Product Innovation

Developing specialized products for emerging risks where traditional capacity is limited, including renewable energy, cyber, and parametric solutions.



# COMPREHENSIVE COVERAGE OPTIONS



## UPSTREAM

- Onshore and offshore facilities, including floating units
- Control of well (including geothermal energy)
- Mobile drilling units and contractors

## MIDSTREAM

- Onshore pipeline & oil/gas distribution risks
- LNG risks
- Tank farms and related storage risks
- Related liabilities when placed as a package only

## DOWNSTREAM

- Refineries & Petrochemical facilities
- Storage and terminal operations
- Related liabilities when placed as a package only

## SPECIALISED COVERAGE

- Offshore construction (oil & gas facilities and renewable energies)
- Business interruption and contingent business interruption

## RENEWABLE ENERGY

- Onshore and offshore wind farms (Fixed and floating renewable installations)
- Hydro energy infrastructure
- Power transmission and distribution lines
- BESS Risks (Battery Storage)
- Solar risks onshore and floating
- Blue and Green Hydrogen Risks
- Carbon Capture and Storage Risks
- Related liabilities when placed as a package only

## CONVENTIONAL POWER

- Gas, Oil and Coal-fired Power plants and related BI
- T & D lines
- Fibreoptic cable risks
- Related liabilities when placed as a package only

## OUR STRENGTHS

- Holistic approach to energy sector risks
- Flexibility to combine multiple coverages
- Expertise in both traditional and renewable energy



# TAILORED SOLUTIONS FOR DIVERSE CLIENTS



Global oil and gas conglomerates



Independent power producers



Renewable energy developers



Offshore contractors and service providers



Energy storage and distribution companies



Local and regional energy operators

**At Specialty MGA we take pride in delivering comprehensive Energy solutions tailored to diverse sectors**

Since our founding, we have built a reputation for excellence by combining deep industry expertise with a commitment to innovation and client success.

We deliver flexible and bespoke solutions that transcend traditional limits, empowering you to take on the most complex risks with confidence.

## **OUR APPROACH**

- In-depth risk assessment for each energy project or operation
- Customised policies for unique operational needs
- Scalable solutions to accommodate project size and complexity

# VALUE ADDED SERVICES

## PROACTIVE SOLUTIONS FOR ENHANCED PROTECTION

We partner with you to assess your risk profile and optimise insurance expenditure through a flexible range of services



Comprehensive  
energy risk  
assessments



On-site  
engineering  
surveys and  
inspections



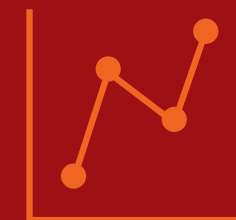
Environmental  
impact and  
sustainability  
consultations



Business  
continuity  
planning for  
critical energy  
infrastructure



Regular  
industry  
updates and  
risk  
management  
workshops



Claims trend  
analysis for  
proactive risk  
mitigation



# UNDERWRITING EXCELLENCE



## **EXPERIENCED**

We have a specialised team with deep energy sector expertise

## **FLEXIBLE**

We have a flexible underwriting approach for emerging energy technologies

## **FAST**

We have a swift quotation process for time-sensitive projects

## **COLLABORATIVE**

We offer collaborative engagement with clients, brokers, and energy consultants



# OUR GLOBAL PRESENCE



## Specialty MGA UK

33 Creechurch Lane  
London  
EC3A 5EB  
United Kingdom

+44 (0)20 4559 1581

[info@specialty-mga.com](mailto:info@specialty-mga.com)

## Specialty MGA Texas

211 E. 7th Street, Suite 620  
Austin  
TX 78701-3218  
USA

+1 305 200 8800

[info@specialty-mga.com](mailto:info@specialty-mga.com)

## Specialty MGA Italy

Via Mario Pagano 52  
20145 Milano  
Italy

+39 02 8295 4564

[info@specialtymgaitaly.com](mailto:info@specialtymgaitaly.com)

## Specialty MGA Retakaful

33 Creechurch Lane  
London  
EC3A 5EB  
United Kingdom

+44 (0)20 4559 1581

[info@specialty-mga.com](mailto:info@specialty-mga.com)

## Specialty MGA Africa & Middle East

Les Jardins d'Anfa IMB-D N°201 ETG 2  
Casablanca Finance City  
Morocco

+44 (0)20 4559 1581

[info@specialtymgaafrika.com](mailto:info@specialtymgaafrika.com)





# YOUR DEDICATED SPECIALISTS



**Dermot Dick**  
Energy, Power and Renewables

[dermot.dick@specialty-mga.com](mailto:dermot.dick@specialty-mga.com)

T +44 (0)20 4559 1581  
M +44 (0)7742 808 951



**Sam Hui**  
Onshore Construction & Energy

[sam.hui@specialty-mga.com](mailto:sam.hui@specialty-mga.com)

T +44 (0)20 4559 1581  
M +44 (0)7719 046 700



**Savita Patel**  
Onshore Energy and Power

[savita.patel@specialty-mga.com](mailto:savita.patel@specialty-mga.com)

T +44 (0)20 4559 1581  
M +44 (0)7561 805 476



**Alex Rowe**  
Offshore Energy

[alex.rowe@specialty-mga.com](mailto:alex.rowe@specialty-mga.com)

T +44 (0)20 4559 1581  
M +44 (0)7523 670 993

Find out more at [specialty-mga.com](https://specialty-mga.com)





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Specialty MGA Africa & Middle East Limited. Maroc N° I.C.E: 003569680000071. IF: 66026542. Registered office: Kowork CFC, Casa Business Towers Avenue, Main Street, CFC, Casablanca 20250, Morocco.

Specialty MGA Italy Srl is an Insurance Intermediary authorised and regulated by the Italian Insurance Regulator IVASS (RUI A000731276). VAT (IVA): 12972700962. Registered in Italy, Milan (REA MI – 2695533). Registered address: Via Mario Pagano 52, 20145 Milan, Italy. PEC: specialtymgaitalsrl@pecimprese.it.

Specialty MGA Retakaful Limited is a company registered in England and Wales (15179080). Registered office: Lynwood House, 373-375 Station Road, Harrow, Middlesex, HA1 2AW, United Kingdom.

Specialty MGA Texas LLC is authorised and regulated by the Texas Department of Insurance and is a company registered under the laws of Texas (805491151). Registered office: 211 E. 7th Street, Suite 620, Austin, TX 78701-3218, USA.

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**Specialty MGA**

33 Creechurch Lane, London, EC3A 5EB

**T** +44 (0)20 4559 1581

**E** [info@specialty-mga.com](mailto:info@specialty-mga.com)

[specialty-mga.com](https://specialty-mga.com)