

# CYBER

Navigating Digital Vulnerabilities

CAPACITY WITHOUT BOUNDARIES

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# OUR STORY



**As a premier Managing General Agent, Specialty MGA brings together top-tier industry experts to deliver enhanced capacity across specialty lines and complex risks.**

We offer a comprehensive suite of services across all territories, supported by A-rated security and a growing panel of leading reinsurers.

Our areas of expertise include Property, Construction & Engineering, Energy, Marine, Space & Aviation, Financial Lines, Cyber, Accident & Health and Surety.

We achieved exceptional growth in GWP last year, rising from \$130m in 2023 to \$507m (USD) in 2024.

Headquartered in London, with branches in Italy, Morocco, and the United States, we are strategically positioned to serve clients globally.





# AT A GLANCE



## WHO WE ARE

- A leading Managing General Agent** offering expertise across multiple lines of business
- An experienced team of underwriters** with specialised knowledge in their respective fields
- Comprehensive capacity** across all lines of business, including CAT risks
- Efficient underwriting** with swift and consistent decisions from our dedicated team
- Demonstrated growth**, currently writing in excess of \$500m (USD) in GWP
- A global presence** with branches in London, Milan, Casablanca, and Austin
- Leveraging a strong international network** as part of the MNK Group

## WHAT WE DO

- Deploy lines of capacity precisely where needed
- Ensure an optimised deployment of capacity through a disciplined and consistent underwriting process
- Provide capacity for challenging risks, including those exposed to catastrophic events
- Robust operating and auditing procedures, designed to be thorough and effective
- Leverage technology intelligently to enhance our processes
- Strategic partnerships through meaningful and mutually beneficial relationships with risk carriers and partners

170+

Countries of operation

4

Global branches

A-rated

Capacity

400+

Group colleagues

\$500m+

GWP



# THE CYBER THREAT LANDSCAPE



## **CYBERCRIME**

One of the world's fastest-growing criminal activities

## **MULTIFACETED RISKS**

Financial security and reputation at stake

## **DIVERSE MOTIVATIONS**

Financial gain, ideology, sympathy, anger, and espionage

## **CUMULATIVE RISKS**

Business interruption, cyber extortion, data loss, and electronic crime





# OUR CYBER INSURANCE



## **BESPOKE**

Tailored coverage for modern business challenges

## **COMPREHENSIVE**

Comprehensive protection against IT and data-related risks

## **EXPERT**

Solutions for businesses of all sizes and sectors

## **PROACTIVE**

Proactive approach to evolving cyber threats

## **TRANSCENDING CONVENTIONAL RISK BOUNDARIES**

Specialty MGA delivers innovative insurance and reinsurance solutions across all territories, providing capacity where traditional markets hesitate. Our approach combines technical excellence with entrepreneurial thinking to transform complex, challenging, and emerging risks into manageable certainties.

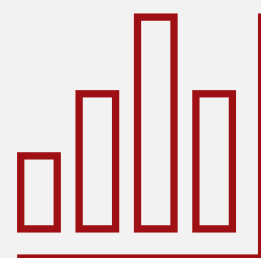


# WHY CHOOSE US?



## Technical Underwriting Excellence

Our team includes former Lloyd's underwriters averaging over 25+ years of market experience, providing unparalleled expertise across specialty lines.



## Risk-Bearing Capability

Unlike traditional MGAs, our model incorporates both fee-based agency business and risk participation through our own in-house reinsurance companies. This structure ensures perfect alignment of interests with our capacity providers – we succeed when they succeed.



## Technology-Enhanced Underwriting

Our proprietary rating tools and AI-powered analytics enable superior risk selection and pricing accuracy, with demonstrable results in loss ratio performance.



## Global Distribution Network

Our strategically located offices in the UK, Italy, Morocco, and the United States provide direct access to quality submissions from over 300 broking relationships worldwide.



## Talent Acquisition

Continuing to attract best-in-class underwriters by offering entrepreneurial opportunity backed by strong operational support. Recent additions to our team include industry veterans from major Lloyd's syndicates and international carriers.



## Geographic Expansion

Building on the success of our existing international offices with targeted expansion into high-potential markets, particularly in Europe, Africa the Middle East and Asia-Pacific regions.



## Product Innovation

Developing specialized products for emerging risks where traditional capacity is limited, including renewable energy, cyber, and parametric solutions.

# COMPREHENSIVE COVERAGE OPTIONS



## CORE COVERAGES

- Cyber Liability
- Data Breach Response
- Business Interruption
- Cyber Extortion
- Data Replacement and Restoration

## ENHANCED PROTECTIONS

- Technology Errors & Omissions (E&O)
- Senior Officer Liability for Cyber Events
- Technology Supply Chain Failure
- Operational IT Risk

## SPECIALISED PRODUCTS

- Private Enterprises Cyber Risk Insurance
- Large Corporate Cyber Insurance
- Cyber Excess
- Individual Cyber / Affinity Programs



## OUR STRENGTHS

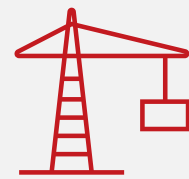
Market-leading incident response capabilities  
Broad business interruption cover  
Cybercrime and data breach protection



# TAILORED SOLUTIONS FOR DIVERSE CLIENTS



Retail and  
Hospitality



Manufacturing  
and Construction



Healthcare and  
Professional  
Services



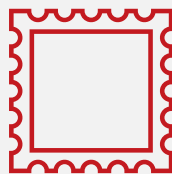
Transportation  
and Utilities



Technology &  
Telecomms



Financial Services  
and Banks



Government  
Organisations



Airlines and  
Aviation

**At Specialty MGA we take pride in delivering comprehensive Cyber solutions tailored to diverse sectors.**

Since our founding, we have built a reputation for excellence by combining deep industry expertise with a commitment to innovation and client success.

We deliver flexible and bespoke solutions that transcend traditional limits, empowering you to take on the most complex risks with confidence.

## OUR APPROACH

- Sector-specific risk assessment
- Customised policies for unique organisational needs
- Scalable solutions to grow with your business

# VALUE ADDED SERVICES



## PROACTIVE SOLUTIONS FOR ENHANCED PROTECTION

We partner with you to assess your risk profile and optimise insurance expenditure through a flexible range of services



Comprehensive  
risk  
assessments



Regular threat  
intelligence  
updates



Employee  
cybersecurity  
training  
programs



Simulated  
phishing and  
breach  
exercises



24/7 incident  
response team



Post-incident  
business  
continuity  
support



# UNDERWRITING EXCELLENCE



## **EXPERIENCED**

We have an experienced team with cybersecurity expertise

## **BASED ON DATA**

We use advanced threat modelling and risk quantification

## **FLEXIBLE**

We have a flexible underwriting approach for emerging risks

## **FAST**

We have a swift quotation process for rapid protection

## **COLLABORATIVE**

We offer collaborative engagement with IT and security teams



# OUR GLOBAL PRESENCE



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