



POLITICAL AND CREDIT RISK

Navigating Global Uncertainty

CAPACITY WITHOUT BOUNDARIES

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Specialty MGA is a group of Managing General Agents bringing together world-leading experts in the industry, with a focus on providing additional capacity for specialty lines of business and hard-to-place risks.

We provide all line services across all territories and are backed by A-rated securities, with more securities being added to our panel of reinsurers.

Our MGAs focus on lines of business which include but are not limited to Property, Construction, Energy, Marine, Aviation, Financial Lines, Accident & Health, and Surety.

Our GWP was \$130m for year 2023 and \$507m for year 2024.

Specialty MGA is headquartered in London and has offices in Italy (Milan), Morocco (Casablanca), and the USA (Texas).



AT A GLANCE



WHO WE ARE

- Multi-line, specialist Managing General Agent
- Team of experienced underwriters with requisite specialism in their respective fields
- Capacity available for all lines of business, including CAT risks
- Swift and consistent underwriting decisions
- Currently writing in excess of \$500m USD in GWP
- Offices in London, Milan, Casablanca, and Austin
- Part of the MNK Group

WHAT WE DO

- Meaningful lines deployed as and where required
- Controlled and consistent underwriting approach with optimised deployment of capacity
- Capacity deployed on hard-to-place risks, including CAT exposed risks
- Robust operating and auditing procedures in place
- Smart use of technology where applicable and appropriate
- Meaningful and mutually beneficial relationships with risk carriers and partners

170+

Countries of operation

4

Global offices

A-rated

Capacity providers

400+

Group colleagues

\$500m+

GWP



OUR POLITICAL AND CREDIT RISK INSURANCE



WIDE-RANGING

We have a broad spectrum of political and credit risk insurance products

TAILORED

Our solutions are individually tailored for diverse client needs

EXPERT

Our expertise spans from small domestic companies to multinational corporations

COMPREHENSIVE

We have flexible and innovative coverage options



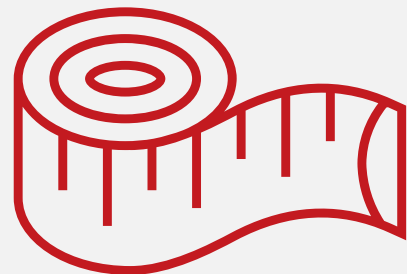
WHY CHOOSE US?



TRANSCENDING CONVENTIONAL RISK BOUNDARIES

Specialty MGA delivers innovative insurance and reinsurance solutions across all territories, providing capacity where traditional markets hesitate.

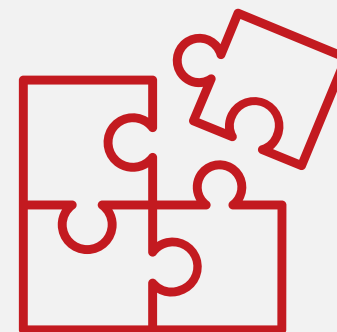
Our approach combines technical excellence with entrepreneurial thinking to transform complex, challenging, and emerging risks into manageable certainties.



Customisable policies
to meet specific client
requirements



Comprehensive
coverage options for
various scenarios



Expert underwriting
team with deep
industry knowledge



Global capability with
local expertise

COMPREHENSIVE COVERAGE OPTIONS

POLITICAL RISK COVERAGE

Safeguarding against governmental and political instability:

- Pre and post shipment risks including non-delivery, non-payment, licence cancellation, import/export embargos
- Unfair and fair calling of bonds including bid bonds, advance payment and performance guarantees
- Confiscation, Expropriation, Nationalisation and Deprivation (CEND) for mobile asset cover as well as equity & lenders interests
- Currency Inconvertibility & Exchange Transfer protection
- War and Civil Risks & Strikes/riots and civil commotion coverage
- Arbitration Award Default security

OUR CAPACITY

We deliver capacity in markets where traditional providers hesitate, empowering clients to pursue opportunities with confidence despite regional volatility. Our portfolio encompasses developed, emerging and frontier markets worldwide. We offer deployment capacity of up to \$20 million on individual transactions with maximum tenors extending to 5 years.

CREDIT RISK COVERAGE

Protecting financial interests across diverse trade scenarios:

- Public (Contract Frustration) & Private (Credit Risk) buyers and borrowers for Non-payment due to protracted default and insolvency
- Non-performance coverage for prepayments or prefinancing arrangements
- Contract Frustration for sovereign and sub-sovereign payment and performance obligations
- Trade Credit including short-term international payment obligations and credit risk on issuing banks
- Structured Trade Credit including asset-backed financing, working capital loans and similar arrangements
- Specialised Credit risks including reserve-based lending, project finance, and credit risk on derivatives
- Facultative Reinsurance for primary insurers



TAILORED SOLUTIONS FOR DIVERSE CLIENTS



Our solutions serve diverse organisations operating in the international marketplace:

Multilateral development institutions
Export Credit Agencies (ECAs)
Financial Institutions including local and regional banks
Multinational corporations with subsidiaries and projects overseas
Commodity Traders managing cross-border supply chains
Manufacturers including Original Equipment Manufacturers (OEMs)
Distributors with international sourcing networks
Engineering/procurement/construction contractors
Service providers operating across borders
Forfeiting companies and other non-banking financial institutions
Reinsurers seeking treaty and facultative capacity

At Specialty MGA we take pride in delivering comprehensive Political and Credit Risk solutions tailored to diverse sectors

Since our founding, we have built a reputation for excellence by combining deep industry expertise with a commitment to innovation and client success.

We deliver flexible and bespoke solutions that transcend traditional limits, empowering you to take on the most complex risks with confidence.

OUR APPROACH

- Sector-specific risk assessment
- Customised policies for unique organisational needs
- Scalable solutions to grow with your business

UNDERWRITING EXCELLENCE



EXPERIENCED

We have an experienced team with sector-specific expertise

BASED ON DATA

We use data-driven risk evaluation and pricing

FLEXIBLE

We have a flexible underwriting approach for unique risks

FAST

Enjoy swift quotation and policy issuance process

COLLABORATIVE

We offer collaborative engagement with clients and brokers



OUR GLOBAL PRESENCE



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An **MNK** company

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